CERNER RESPONSE FOR CALIFORNIA DEPARTMENT OF MENTAL HEALTH

California Behavioral Health Electronic Health Record (CA BH-EHR) Request for Information

Presented by
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Senior Engagement Leader

December 5, 2008

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December 5, 2008
California Department of Mental Health
Information Technology Division
Attention: MHSA-IT
1600 9th Street, Room 141
Sacramento, CA 95814

Dear MHSA-IT:

Thank you for your interest in Cerner. Enclosed is our response to your Request for Information, California Behavioral Health Electronic Health Record (CA BH-EHR). Every attempt has been made to respond to your questions and/or statements accurately and completely.

Cerner systems focus on the real mission of healthcare: caring for the individual. All Cerner applications are structured around a single architectural design called Cerner Millennium, which allows information to be shared among clinical disciplines and across multiple facilities.

Cerner recognizes that the integration and availability of all patient and member data is of prime importance to those who are delivering healthcare. Cerner's Millennium application platform is the culmination of clinical and financial process automation, implementation expertise, and leading-edge technology. Our three-tiered client/server technology provides the powerful performance, scalability, flexibility and open architecture that the health industry needs.

Cerner's solutions solve today's problems for healthcare organizations and create the foundation for tomorrow's healthy populations. We combine financial stability, clinical and technical expertise, integrated computing solutions, and innovative technologies. Cerner is a company with a vision: we not only imagine the future, we're committed to building it.

I hope you find this Proposal responsive to your request, and I look forward to working with you as you enter the next stage of your selection process. In the meantime, please feel free to contact me at (816) 885-3367 as you require additional information.

Very truly yours,

Jodi Drury
Senior Engagement Leader

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The answers herein are factual and accurate based on our interpretation of your questions. Specific functionality may or may not be implemented within your planned implementation, based on the solutions you license and/or to which you subscribe and the implementation method and scope you choose. Your request may contain a number of questions that are not directly pertinent to the performance of the system and to which responses cannot be attached without qualification. Should the document be appended to the contract, Cerner reserves the right to review and update the responses contained within. Future functionality dates are provided based on current development plans. Dates are subject to change based on corporate imperatives, market priorities, project complexities, and/or the needs of our development partners. Additional fees for software, hardware, and services may be required for future solutions and capabilities.

Receipt of this Response constitutes agreement by California Department of Mental Health (hereafter known as "The Client") as follows:

- We agree to use this Response only to evaluate the solutions and services offered by Cerner Corporation as they relate to the requirements of The Client.
- We agree that this Response will not be reproduced in whole or in part.
- We agree to exercise reasonable and proper control over this Response and its contents.
- We agree that the Response remains the property of Cerner Corporation and that it will be returned intact upon request and will purge from all computer storage devices any images or copies of such Response.
- Computer Equipment Price Protection
- All hardware and sublicense software prices quoted within this response are guaranteed for 60 days, which is based upon the sublicensed software and hardware vendors' policies. Oracle sub-licensed software pricing is subject to change at any time.
- Cerner Application Software Price Protection
  We agree that all Cerner software license fees contained herein are firm for 90 days from the date below.
- If The Client requests from Cerner a bid or performance bond, or a letter of credit, the cost of such bond or letter of credit shall be passed through to and paid by The Client as a separate charge additional to all other prices and fees specified in this Response or in the Cerner System Agreement. No such bond or letter of credit shall extend longer than one year, unless this is specifically agreed to in a separate writing executed by authorized representatives of Cerner and of a bonding company or bank acceptable to Cerner. No commitment whatsoever for a bid or performance bond, or for a letter of credit, shall exist between Cerner and The Client unless Cerner specifically agrees to such commitment in a writing separate from this Response and unless such commitment is executed by authorized representatives of Cerner, The Client, and the bonding company or bank.
- We acknowledge that, in responding to The Client Request for Proposal, Cerner Corporation has provided and disclosed certain confidential and proprietary information regarding the company and its solutions. We agree to treat this Response as confidential and agree not to disclose such information to parties not involved in the evaluation process. We agree to inform all employees and third party consultants (if any) involved in the evaluation process of the confidential nature of the Response and will ensure that each such individual agrees (i) not to use any information contained in the Response for any purpose other than assisting The Client with its evaluation process, and (ii) not to disclose the Response (or any information contained therein) to any other person.

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DECEMBER 5, 2008

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